



COMPANY PROFILE

Company Profile



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ABOUT SEAGULL MARITIME

Seagull Maritime is a maritime risk management solutions provider, established in 2011 and incorporated in Malta. We provide armed security teams, escort vessel protection, risk advisory and intelligence services to the commercial shipping and offshore energy sectors across the Indian Ocean, Red Sea, Persian Gulf and West Africa.

OUR VISION

To set the benchmark for security and risk management across the maritime industry, making professional, compliant risk management accessible to all stakeholders and empowering our clients through operational excellence, innovation and service leadership.

OUR MISSION

To deliver risk management solutions that go beyond conventional maritime security. We support all stakeholders in the maritime sector with fully compliant, operationally efficient services that strengthen not only security but overall resilience to risk. By integrating our capabilities across the Seagull Group and our industry partners, we maintain an ecosystem that is safe, secure and continuously adapting to the challenges of the maritime environment.

CORPORATE STRUCTURE

Seagull Maritime FZCO is the parent company, registered in Dubai, UAE. The operating entity, Seagull Maritime Ltd, is registered in Malta as a Limited Liability Company. Seagull Offshore operates as a division providing fisheries protection and vessel services.

The company maintains its Head Office in Piraeus, Greece with operational offices in Dubai (UAE), Lagos (Nigeria) and the United Kingdom. This structure enables us to recruit the best personnel, maintain close contact with clients and execute services across all major ports worldwide.

SENIOR MANAGEMENT

PAVEL SHPARBER – CHIEF EXECUTIVE OFFICER

Pavel has led Seagull Maritime since its founding in 2011. A military veteran with combat instruction and close protection experience, he progressed through operational, commercial and management roles within the company before assuming the role of CEO. His hands-on knowledge of every aspect of the business, combined with over a decade of industry experience, provides the leadership and strategic direction that drives the company forward.

DARREN WATTS – GROUP COMPLIANCE DIRECTOR

Darren is a former British Army soldier who transitioned into the electronic security industry before specialising in maritime security compliance. Since 2011 he has worked across the PMSC sector in operational, advisory and compliance roles, and has consulted on ISO certification, management system implementation and regulatory compliance for multiple PMSCs, vessel-based armoury providers and shipowners. As Group Compliance Director, he is responsible for the integrated management system, all ISO certifications, regulatory compliance and the company's health, safety and environmental framework.

OLGA ZUCK – CHIEF COMMERCIAL OFFICER

Olga joined Seagull Maritime from a senior business development background outside the maritime security sector, bringing a fresh commercial perspective to the company's growth strategy. Her impact has been significant: during a period of CEO absence, she was entrusted with oversight of all departments and direct reporting to the board. She leads a commercial team spanning the UK, Europe and Asia.

CHRISTOFOROS ANTZOULATOS – DIRECTOR OF OPERATIONS, WEST AFRICA

Chris is a military veteran with Special Forces experience who built his maritime security career from the ground up, starting as a Security Team Leader before moving into shore-side management. His deep operational knowledge and extensive network across West Africa have been instrumental in establishing and growing Seagull's regional presence. He leads all West African operations including escort vessel programmes, government security team coordination and regional client relationships.

OUR SERVICES

INDIAN OCEAN

Seagull Maritime provides armed security teams for vessels transiting the Indian Ocean, Red Sea, Gulf of Aden and Arabian Sea. Our teams are comprised of experienced ex-military personnel, fully certified and equipped with company-owned firearms, personal protection equipment and communications systems.

We maintain flexible embarkation and disembarkation capability across all major ports in the region, supported by our vessel-based armoury partner PSS, with strategically located floating armouries throughout the Indian Ocean and Red Sea.

WEST AFRICA

Seagull maintains a well-established presence in the Gulf of Guinea through our Nigerian-registered entity. Operating under a Memorandum of Understanding with the Nigerian Navy, we provide escort vessel protection with armed naval security teams, maritime liaison officers, K9 stowaway search, shore-side security and risk advisory services.

All operations are conducted in full compliance with international standards and regional legal frameworks. In 2026, Seagull will operate under its own MOU, further strengthening our operational independence in the region.

INTELLIGENCE AND RISK ADVISORY

Through our partner Vanguard, we provide a full suite of maritime intelligence and digital risk management services including voyage-specific risk assessments, route planning, threat monitoring, Ship Security Alert System (SSAS) response, digital guarding and crisis support. Our 24/7 Operations Centre provides continuous monitoring, intelligence updates and rapid response capability.

COMPLIANCE AND CERTIFICATION

Seagull Maritime maintains a comprehensive integrated management system, externally certified under the scope of "Provision of Risk Management Solutions to the Maritime Industry." We hold the following certifications:

ISO 18788:2015 – Management System for Private Security Operations

ISO 28000:2022 – Security and Resilience: Security Management Systems

ISO 9001:2015 – Quality Management Systems

ISO 28007:2015 – Security Management for the Ship-Port Interface (Indian Ocean)

ISO 45001:2018 – Occupational Health and Safety Management Systems

We are a certified member of the International Code of Conduct Association (ICoCA) and are committed to upholding the principles of human rights and humanitarian law across all our operations.

Seagull welcomes due diligence requests and on-site audits. We have been vetted and approved by major shipping companies and energy sector clients, and we hold the necessary flag state licences and port authorisations to operate across all regions.

INSURANCE AND CONTRACTING

Seagull Maritime holds comprehensive insurance through Lloyd's of London via our UK broker, Bellwood Prestbury, in accordance with BIMCO GUARDCON and industry requirements:

USD 5,000,000 Public Liability

USD 5,000,000 Employers' Liability

USD 5,000,000 Professional Indemnity

USD 250,000 Personal Accident

We contract under BIMCO GUARDCON and are fully aligned with its requirements covering insurance, liability, use of force and legal documentation.